

TO THE STANFORD ENGINEERING STUDENT

Lockheed is here today to recruit new engineers -- regardless of its intention to lay off between 1000 and 2000 experienced engineers before the end of the year.

To reduce expenses Lockheed will be "surplusing" these experienced, highly paid professionals and replacing them with inexperienced, lower salaried individuals such as yourself. However, after a few years you too will become a cost-ineffective resource and you may find yourself, as have 10,000 Lockheed-Sunnyvale employees in the last two years, put out into the street with nothing but a mortgage, to face an aerospace industry that is not hiring experienced engineers, and a non-defense industry that advertises "Aerospace engineers need not apply".

The job market is rapidly showing the danger of relying on a defense economy. The October 12 issue of Electronic News reported the following results of a Pentagon survey of defense contractors: between June 1970 and June 1971, electronics contractors expect an employment decrease of 28% (35% in California), aircraft contractors a decrease of 32.8%, and missile contractors a decrease of 62.4%. The message is clear: don't go to work for a defense contractor.

Today the Lockheed recruiter will be telling you what it is like to work for his company. The following statement of an ex-Lockheed engineer tells the other side of the story:

I worked as a structural dynamics engineer for Lockheed for over three years. During my time there I became convinced that, instead of protecting our national security, companies such as Lockheed increase our insecurity by promoting the arms race for their own profit, by concealing the gross misuse of public funds under the veil of secrecy and by maintaining a corporate structure which promotes alienation and dehumanization of its employees.

The Lockheed environment is characterized by large, drab, crowded, noisy work areas occupied by people-avoiding, object-oriented engineers who are typically very dissatisfied with their jobs and are prisoners of fear when it comes to speaking out or organizing in their own self-interest. Creativity and growth are stifled. Lockheed's business is profit through organized death, and its working environment reflects that purpose.

Dick Stovel

Think twice -- before you find yourself with that local psychiatric disorder known as the "Lockheed Syndrome" and that national economic disorder known as unemployment.